



WARM MARKET MEMORY JOGGER

1. *who is dissatisfied with their job*
2. *who is unhappy with their income*
3. *who is concerned about the environment*
4. *who is money oriented or money motivated*
5. *who owns their own business*
6. *who enjoys being around high energy people*
7. *who quit their job or is out of work*
8. *who needs extra money*
9. *your friends*
10. *your brothers and sisters*
11. *your parents*
12. *your cousins*
13. *your children*
14. *your aunts and uncles*
15. *your spouse's relatives*
16. *who you went to school with*
17. *who works with you*
18. *who is retired*
19. *who works part-time jobs*
20. *who you like the most*
21. *who was laid off*
22. *who bought a new home*
23. *who answers classified ads*
24. *who runs personal ads*
25. *who gave you a business card*
26. *who works at night*
27. *who delivers pizza to your home*
28. *who sells Avon or Mary-Kay*
29. *who sells Tupperware*
30. *who wants freedom*
31. *who likes team sports*
32. *who is a fund-raiser*
33. *who watches TV often*
34. *who works on cars*
35. *who likes political campaigns*
36. *who are social networkers*
37. *who is in the military*
38. *who your friends know*
39. *your dentist*
40. *your doctor*
41. *who will help you*
42. *who works for the government*
43. *who is unemployed*
44. *who attends self-improvement seminars*
45. *who reads self-help books*
46. *who reads books on success*
47. *your children's friends parents*
48. *who was your boss*
49. *your parents friends*
50. *who you've met while on vacation*
51. *who waits on you at restaurants*
52. *who cuts your hair*
53. *who does your nails*
54. *who does your taxes*
55. *who works at your bank*
56. *who is on your holiday card list*
57. *who is in retail sales*
58. *who sells real estate*
59. *who are teachers*
60. *who services your car*
61. *who repairs your house*
62. *who manages your apartments*
63. *who has children in college*
64. *who likes to dance*
65. *who sold you your car*
66. *who you met at a party*
67. *who likes to buy things*
68. *who you've met on a plane*
69. *who does volunteer work*
70. *who you like the least*
71. *who has been in network marketing*
72. *who needs a new car*
73. *who wants to go on vacation*
74. *who works too hard*
75. *who was injured at work*
76. *who lives in your neighborhood*
77. *who is your boss*
78. *who delivers your mail*
79. *who calls you at home*
80. *who calls you at work*
81. *who delivers your paper*
82. *who handles your gardening*
83. *who watches your children*
84. *who attends your church*
85. *who you met on the street*
86. *who you meet through friends*
87. *who tailors your clothes*
88. *who sells cosmetics*
89. *who bags your groceries*
90. *who wants a promotion*
91. *who is overweight*
92. *who is health conscious*
93. *who recycles*
94. *who buys bottled water*
95. *who has allergies*
96. *who is wealthy*
97. *who has a lot of friends*
98. *who exercises regularly*
99. *who belongs to the chamber of commerce*
100. *who is your paper boy*
101. *who did your mortgage*
102. *who haven't you listed yet*